

Insight Communications

Q3 2007 Earnings Conference Call

- Tuesday, November 6, 2007 -



Insight

Simple is Better

Safe Harbor

Any statements in this presentation that are not historical facts are forward-looking statements. The words “plan”, “believe”, “expect”, “anticipate”, “estimate” and other expressions that indicate future events and trends identify forward-looking statements. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical results or those anticipated. Factors that could have a material and adverse impact on actual results are identified in the reports and documents Insight files from time to time with the U.S. Securities and Exchange Commission. Insight undertakes no obligation to publicly release the results of any revisions to these forward-looking statements that may be made during this presentation to reflect events or circumstances after today or to reflect the occurrence of unanticipated events.

Summary of Q3'07 Results

Michael Willner,
Vice Chairman & CEO



Insight

Simple is Better

Best Operational Quarter Ever

Financial Results

(\$ in mil)	Q3'07	Q3'06	Increase / (Decrease)
Revenue	\$362.3	\$318.1	13.9%
Adjusted OIBDA ¹	\$143.6	\$124.9	15.0%
Capex	\$76.5	\$71.5	6.9%
FCF	\$13.6	(\$4.2)	421.5%

Customer Results

<u>Net Adds</u>	Q3'07	Q3'06	Increase / (Decrease)
Basic	21,100	16,400	4,700
Digital	26,100	25,500	600
HSI	47,900	44,800	3,100
Telephone	44,000	5,700	38,300
RGUs	139,100	92,400	46,700

¹ Q3'07 expenses do not take into account \$3.5 mil related to the announced split-up of our partnership with Comcast and the Company's exploration of strategic alternatives post-split.

Q3'07 Results by Systems Group

RGU Net Additions

<u>Net Adds</u>	<u>Insight Systems Group</u>	<u>Comcast Systems Group</u>
Basic	11,500	9,700
Digital	12,900	13,200
HSI	24,400	23,500
Telephone	25,100	18,800
RGUs	73,900	65,200

Total RGUs

<u>Total RGUs</u>	<u>Insight Systems Group</u>	<u>Comcast Systems Group</u>
Basic	665,800	696,300
Digital	365,600	322,000
HSI	366,700	356,100
Telephone	164,100	57,100
RGUs	1,562,200	1,431,500

Operational Overview

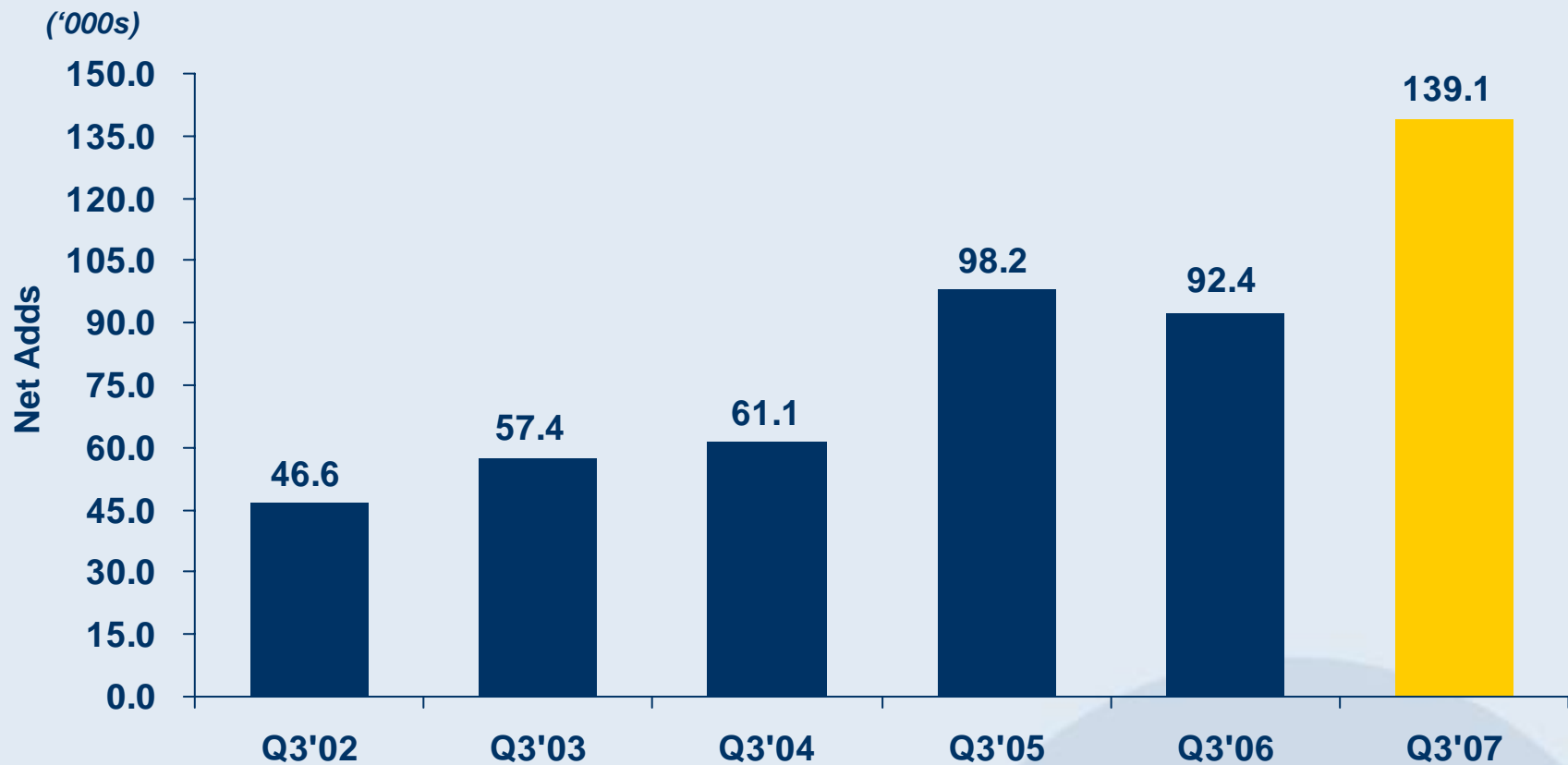
Dinni Jain,
President & COO



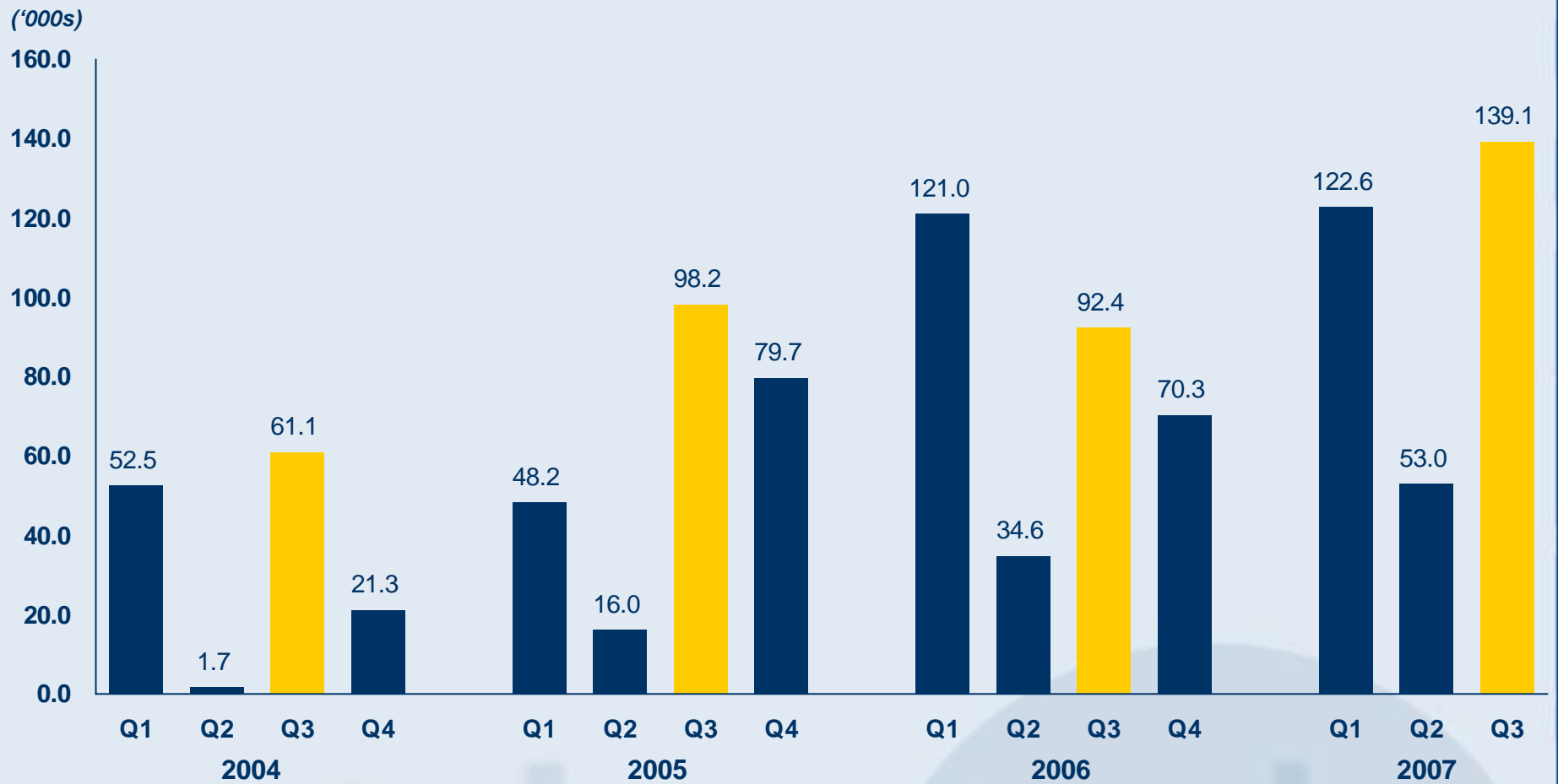
Insight

Simple is Better

Record RGU Growth in Q3

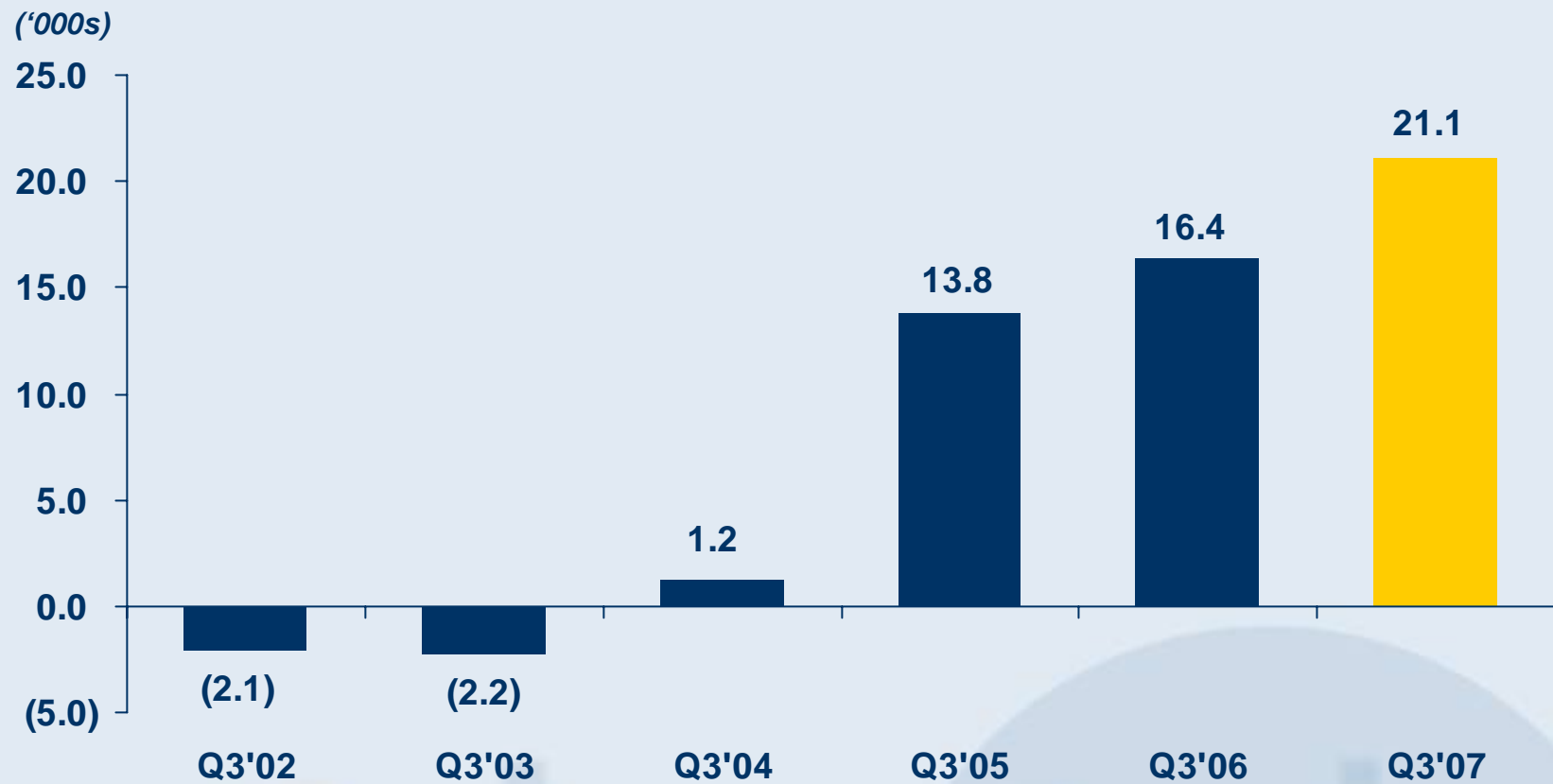


Historical RGU Growth

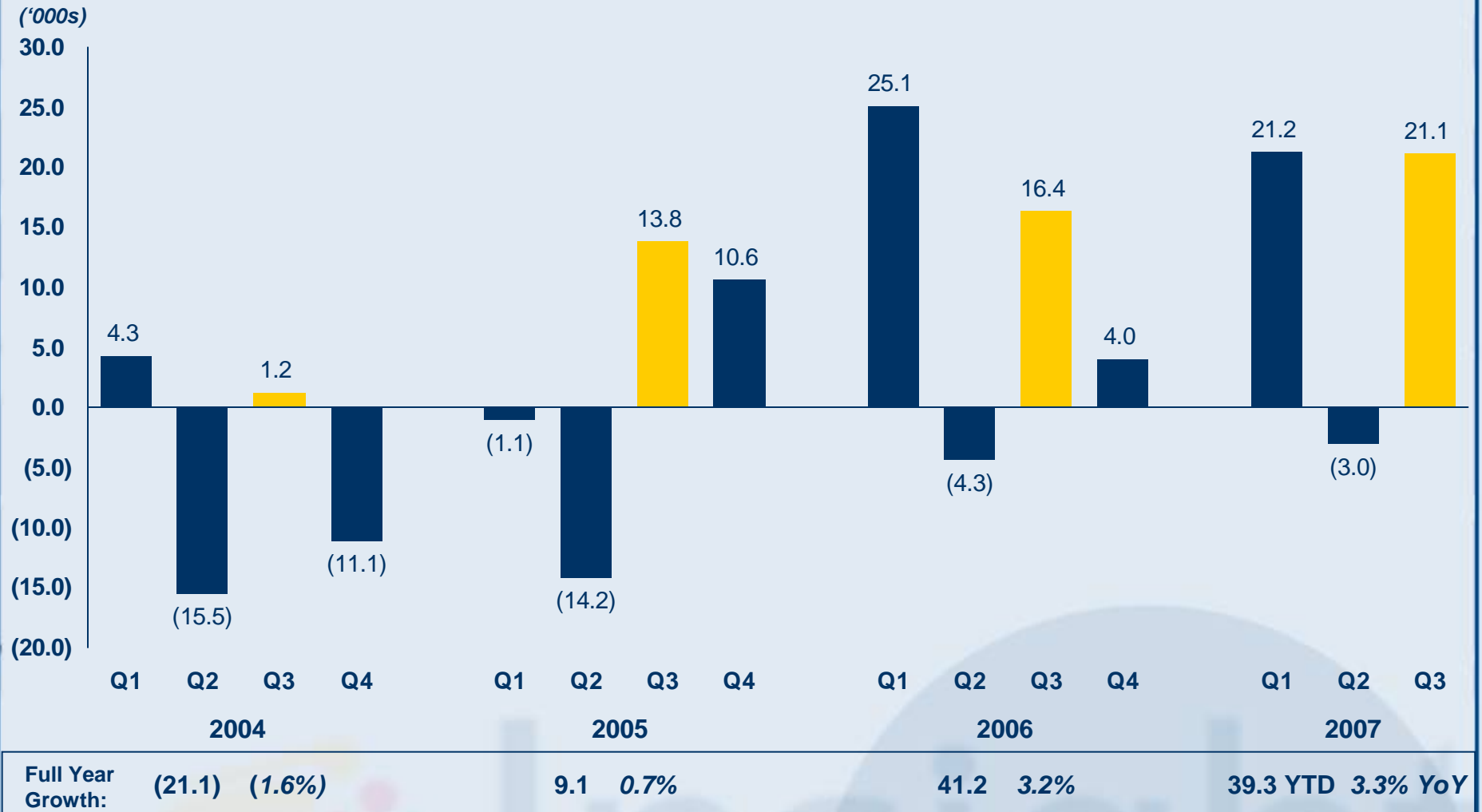


Full Year Growth:	136.6	6.9%	242.1	11.4%	318.3	31.5%	314.6 YTD
-------------------	-------	------	-------	-------	-------	-------	-----------

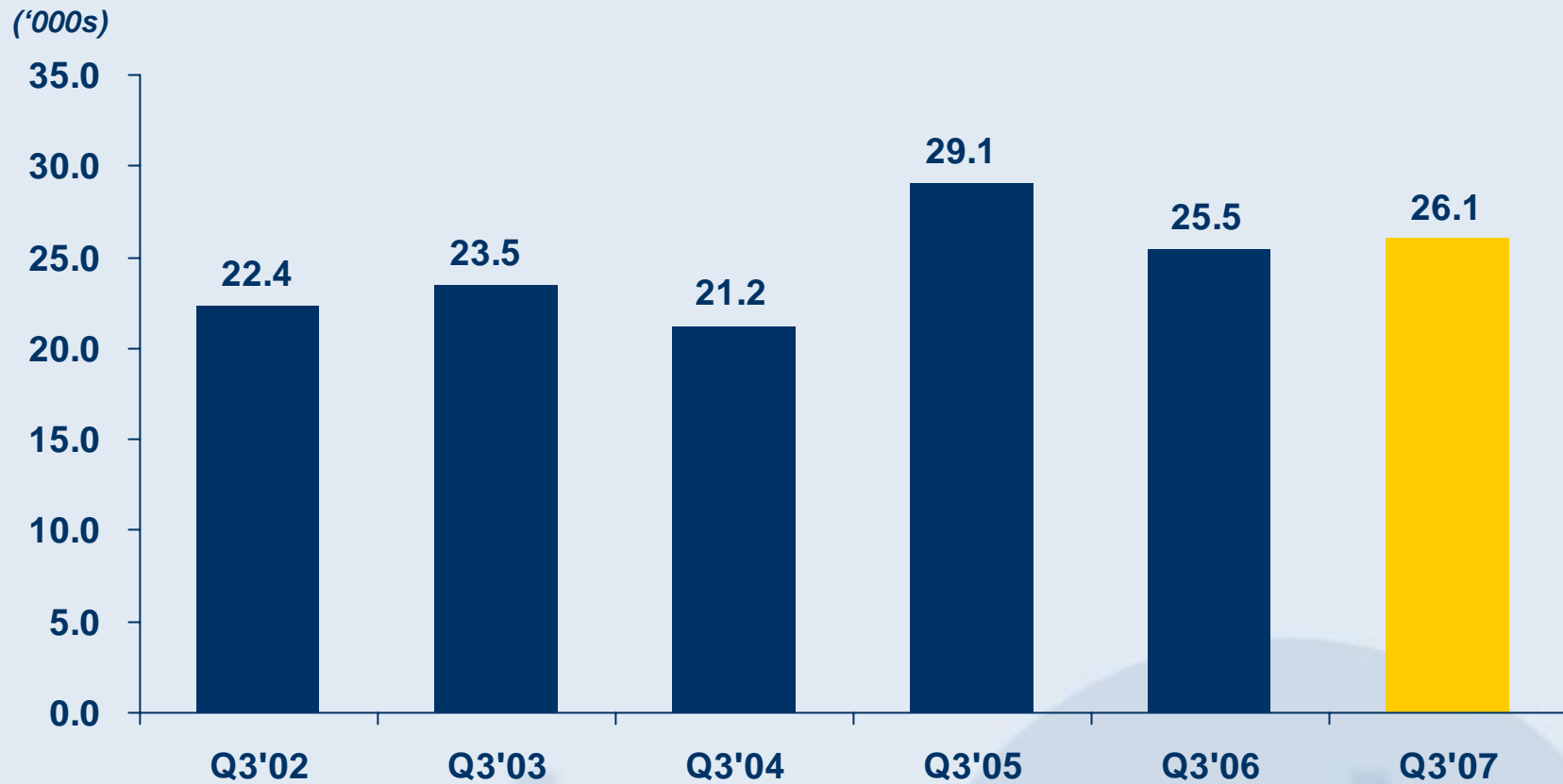
Record Basic Net Additions in Q3



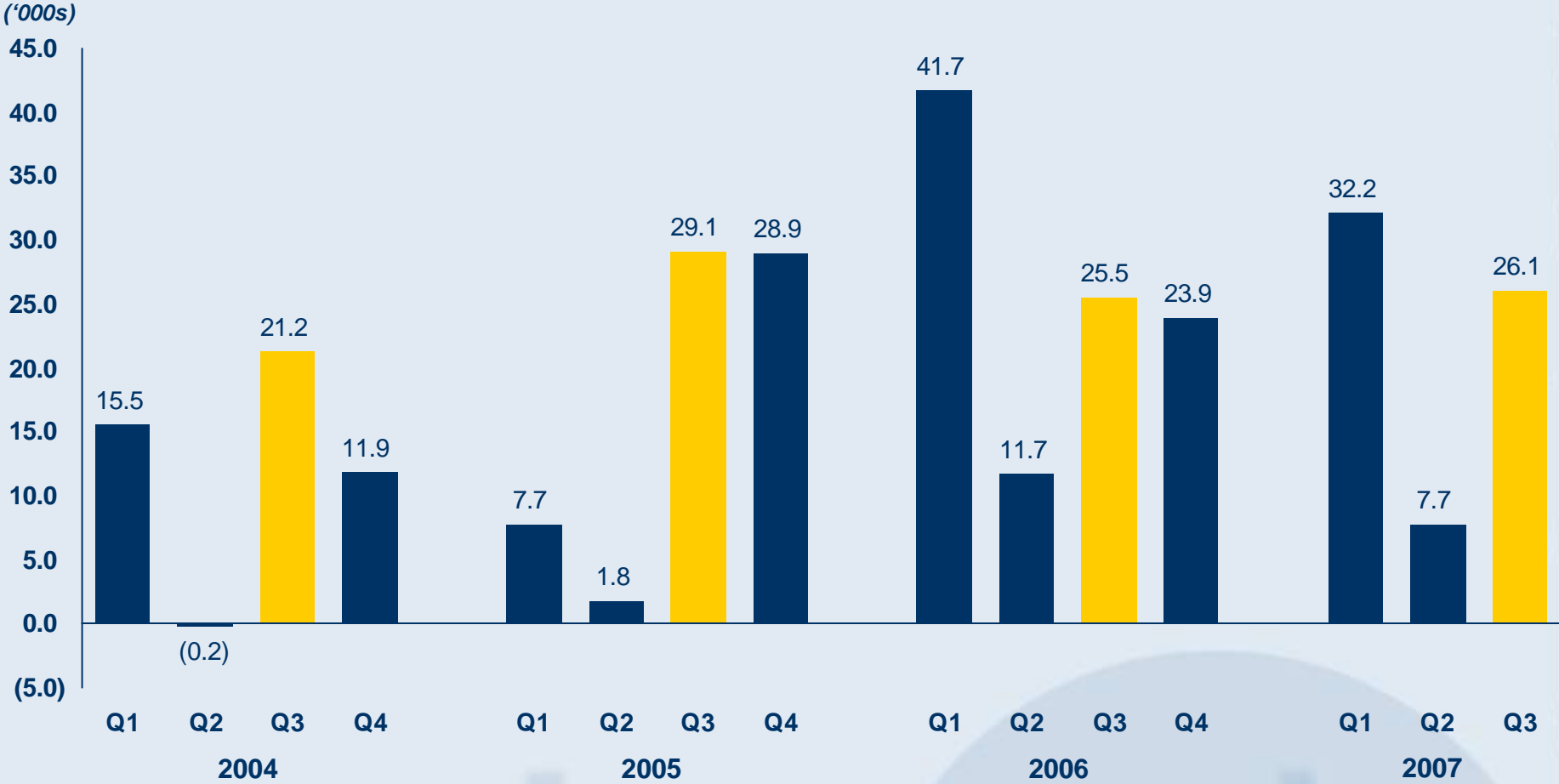
Historical Basic Net Additions



Continued Strong Digital Net Additions in Q3

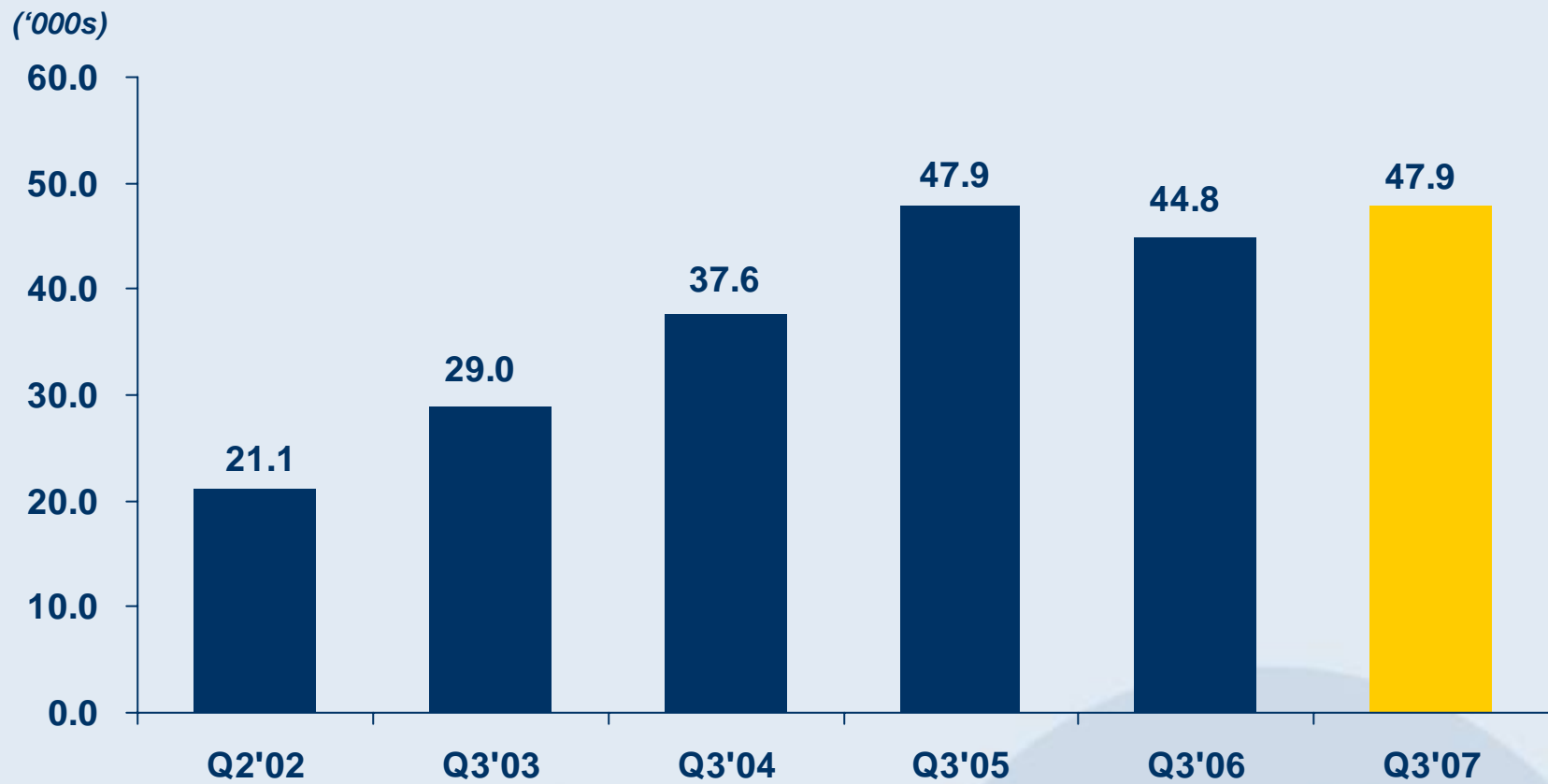


Historical Digital Net Additions

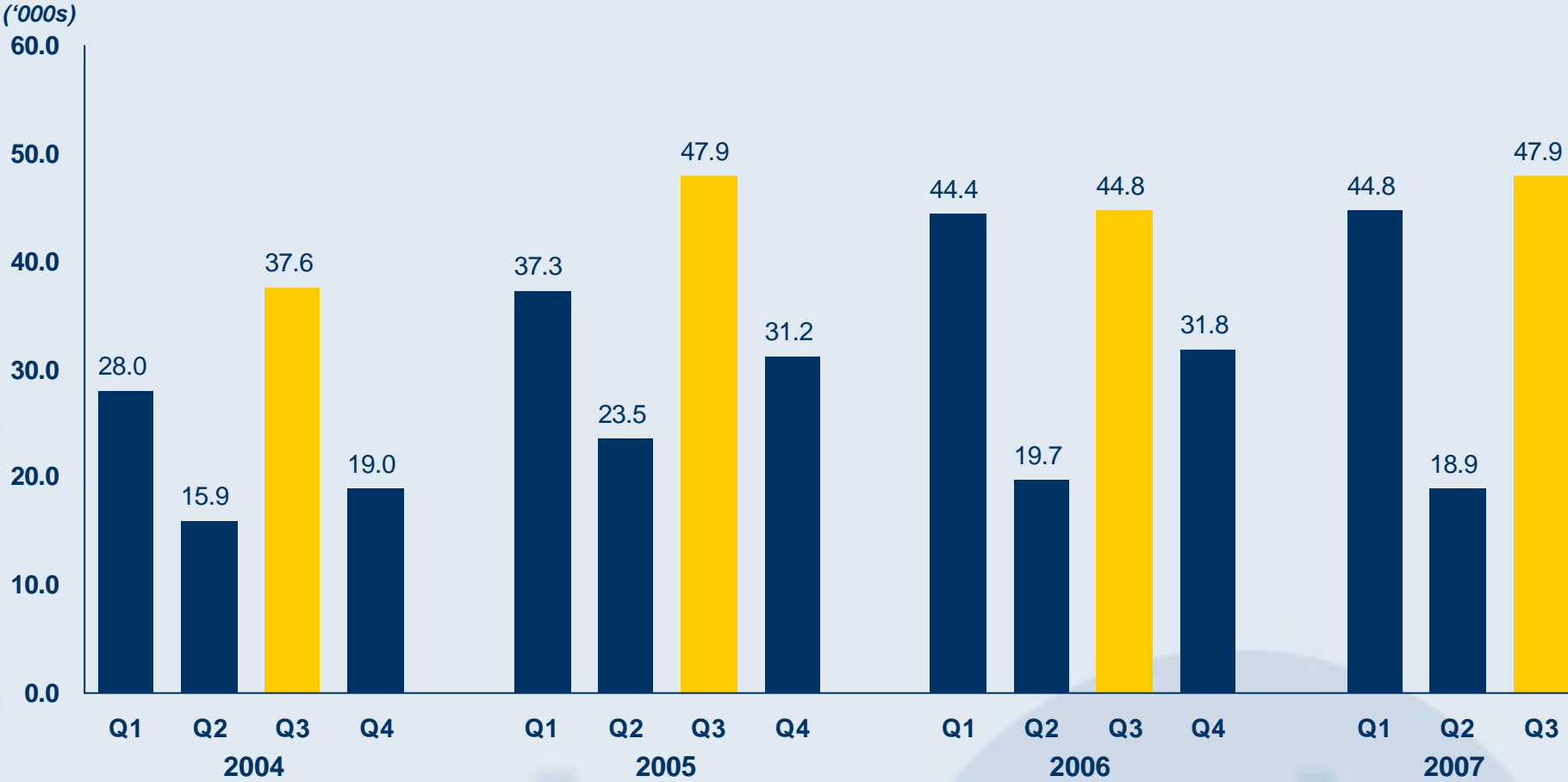


Full Year Growth:	48.4	12.0%	67.5	15.0%	102.8	19.8%	66.0 YTD
-------------------	------	-------	------	-------	-------	-------	----------

Continued Strong HSI Net Additions in Q3



Historical HSI Net Additions



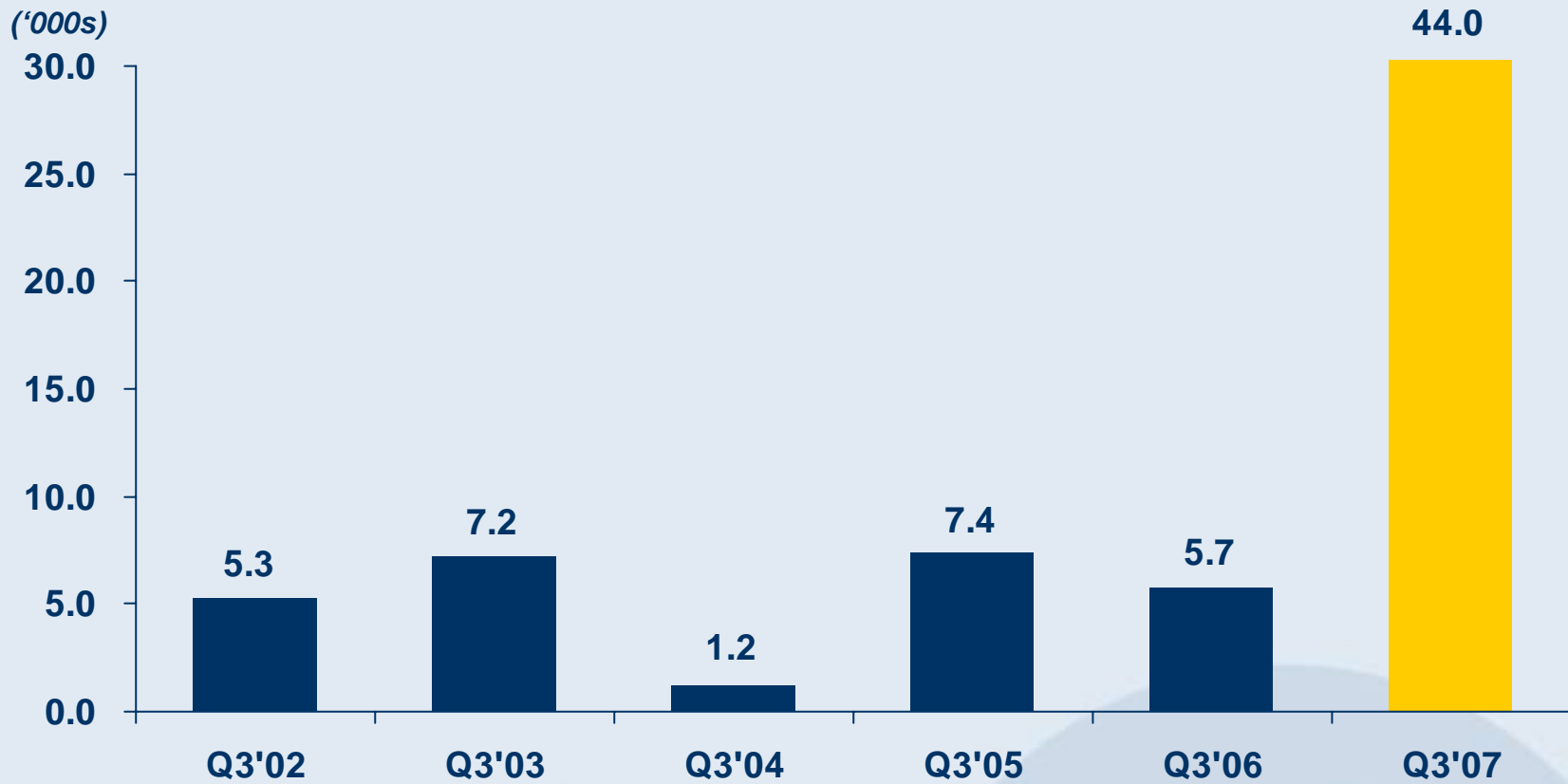
Full Year Growth:	100.5	43.7%	139.9	42.3%	140.8	29.9%	111.6 YTD
-------------------	-------	-------	-------	-------	-------	-------	-----------

Historical HSI Penetration

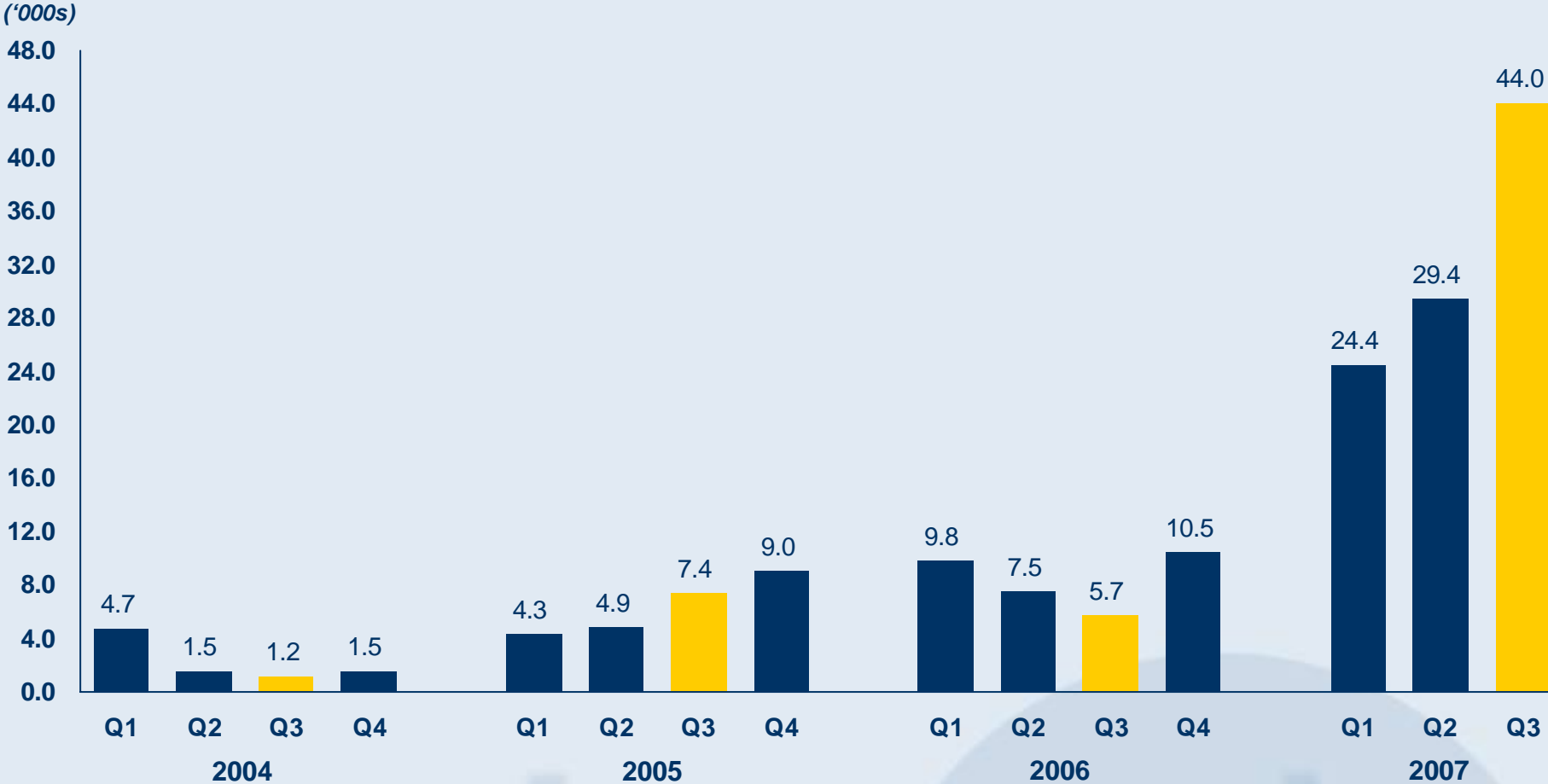


Incremental Penetration:	210 bps	300 bps	390 bps	560 bps	530 bps	410 bps
--------------------------	---------	---------	---------	---------	---------	---------

Record Telephone Net Additions in Q3



Historical Telephone Net Additions



Full Year Growth:	8.9	16.1%	25.6	39.8%	33.5	37.3%	97.8 YTD
-------------------	-----	-------	------	-------	------	-------	----------

Financial Overview

John Abbot,
EVP & CFO



Insight

Simple is Better

Q3'07 Financial Results

<i>(\$ in mil)</i>	<u>Q3'07</u>	<u>Q3'06</u>	<u>% Increase/ (Decrease)</u>
Revenue	\$362.3	\$318.1	13.9%
Programming & Other Op. Exp.	\$123.8	\$109.3	13.3%
SG&A	94.9	83.9	13.1%
Total Expenses ¹	<u>\$218.7</u>	<u>\$193.2</u>	13.2%
Adjusted OIBDA	\$143.6	\$124.9	15.0%
<i>Margin</i>	39.6%	39.3%	

¹ Q3'07 expenses do not take into account \$3.5 mil related to the announced split-up of our partnership with Comcast and the Company's exploration of strategic alternatives post-split.

Q3'07 Capital Expenditures

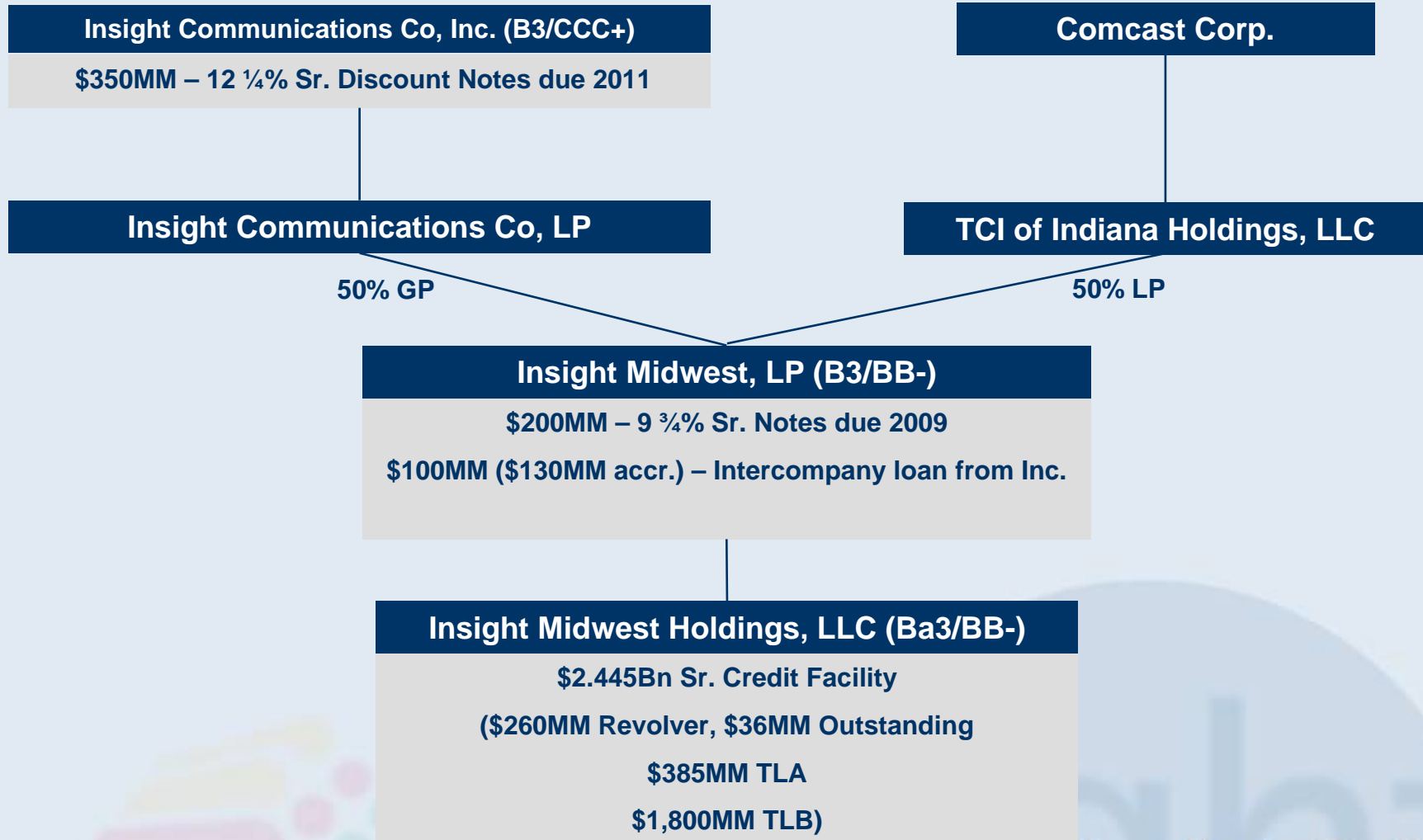
<i>(\$ in mil)</i>	<u>Q3'07</u>	<u>Q3'06</u>
Customer Premise Equipment	\$51.8	\$37.7
Scaleable Infrastructure	5.3	15.5
Line Extensions	6.4	7.0
Upgrade/Rebuild	6.4	3.1
Support Capital	6.5	8.3
Total Capex	\$76.5	\$71.5

Q3'07 Free Cash Flow

<i>(\$ in mil)</i>	<u>Q3'07</u>	<u>Q3'06</u>
Adjusted OIBDA	\$143.6	\$124.9
Capex	(76.5)	(71.5)
Change in Working Capital	9.1	(6.9)
Cash Interest	(62.5)	(50.6)
Cash Taxes	(0.0)	(0.1)
Free Cash Flow	\$13.6	(\$4.2)

Cash Interest Breakout	<u>Q3'07</u>	<u>Q3'06</u>
Credit Facility	\$41.1	\$29.2
9 3/4% Notes	0.0	0.0
10 1/2% Notes	0.0	0.0
12 1/4% Notes	21.4	21.4
Total Cash Interest	\$62.5	\$50.6

Capital Structure @ 9/30/07



Credit Profile @ 9/30/07

- Total Debt (\$ in mil)

Bank	\$2,221
High Yield	550
Total ¹	<u>\$2,771</u>

- Leverage

MW Holdings	4.0x (vs. covenant of 6.25x)
Insight Inc.	4.8x (consolidated, net of total cash)
	5.1x (proportional net debt)

- Average Cost of Debt

8.1%

- Fixed Rate Debt as a % of Total

51%

- Liquidity

\$40 mil cash
\$214 mil unused revolver,
entirely available under the covenant

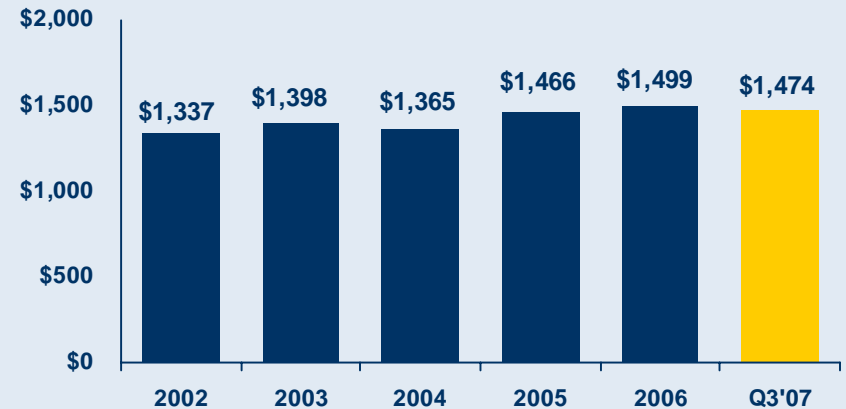
¹ Decreased from \$2,791 mil at Q2'07 as a result of revolver pay down.

Leverage Trend

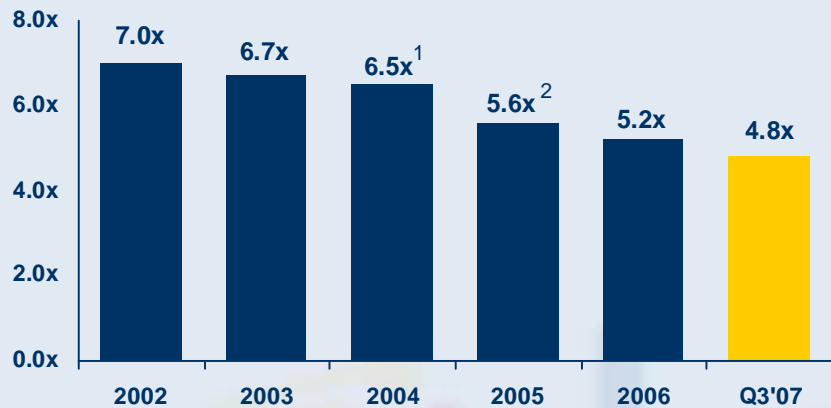
Consolidated Net Debt (\$ in mil)



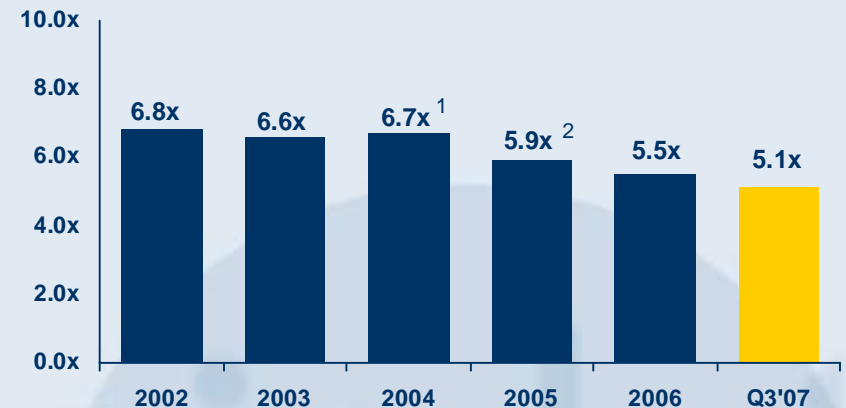
Proportionate Net Debt (\$ in mil)



Consolidated Net Debt / LQA Adjusted OIBDA



Proportionate Net Debt / LQA Adjusted OIBDA



¹Based on 2004 Adjusted OIBDA excluding \$14.7 mil reversal of accrual for property taxes.

²Based on consolidated Q4'05 Adjusted OIBDA of \$122.0 mil adjusted for \$62.0 mil of privatization transaction fees.