

Insight Communications

Year End 2006 Earnings Conference Call

- Tuesday, March 6, 2007 -



Insight
Simple is Better

Safe Harbor

Any statements in this presentation that are not historical facts are forward-looking statements. The words “plan”, “believe”, “expect”, “anticipate”, “estimate” and other expressions that indicate future events and trends identify forward-looking statements. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical results or those anticipated. Factors that could have a material and adverse impact on actual results are identified in the reports and documents Insight files from time to time with the U.S. Securities and Exchange Commission. Insight undertakes no obligation to publicly release the results of any revisions to these forward-looking statements that may be made during this presentation to reflect events or circumstances after today or to reflect the occurrence of unanticipated events.

Summary of 2006 Results

Michael Willner,
Vice Chairman & CEO



Insight

Simple is Better

Summary of 2006 Results

Financial Results

<i>(\$ in mil)</i>	2006	2005	Increase / (Decrease)
Revenue	\$1,262.6	\$1,117.7	13.0%
Adjusted OIBDA	\$490.2	\$468.0	4.8%
Capex	\$286.4	\$220.1	\$66.3
FCF	(\$22.4)	\$75.4	NM

Customer Results

<u>Net Adds</u>	2006	2005	Increase / (Decrease)
Basic	41,200	9,100	32,100
Digital	102,800	67,500	35,300
HSI	140,800	139,900	900
Telephone	33,500	25,600	7,900
RGUs	318,300	242,100	76,200

Operational Overview

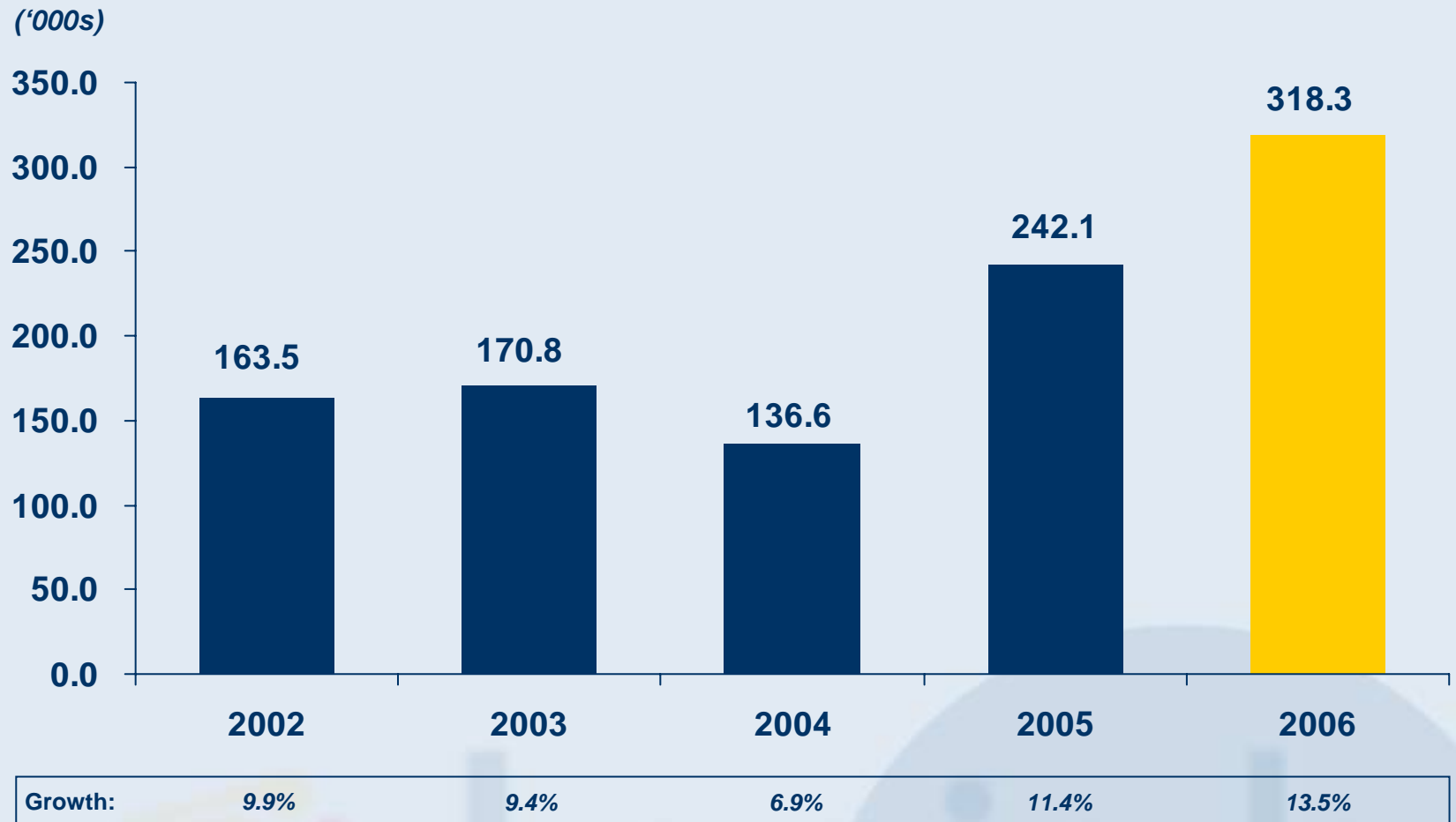
Dinni Jain,
President & COO



Insight

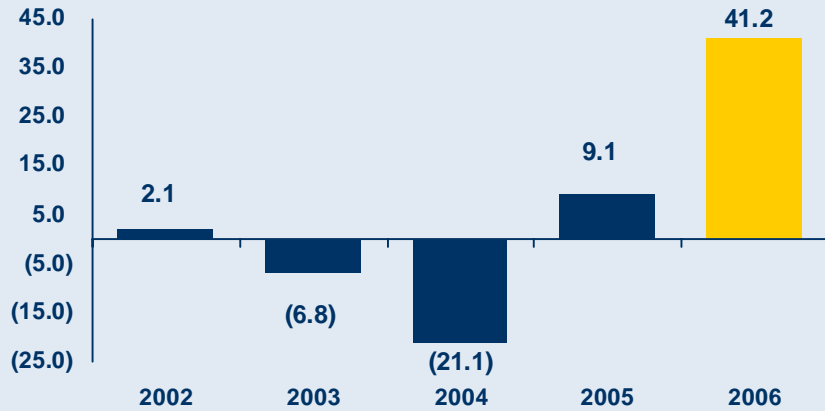
Simple is Better

Historical RGU Net Additions



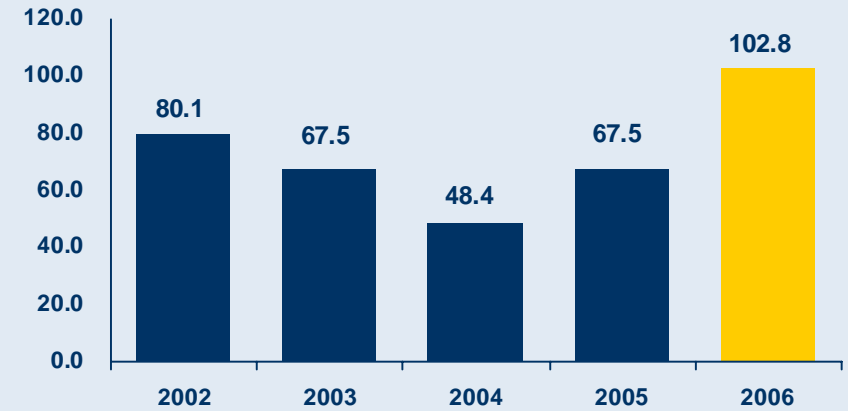
Net Additions by Product

Basic Net Adds (000s)



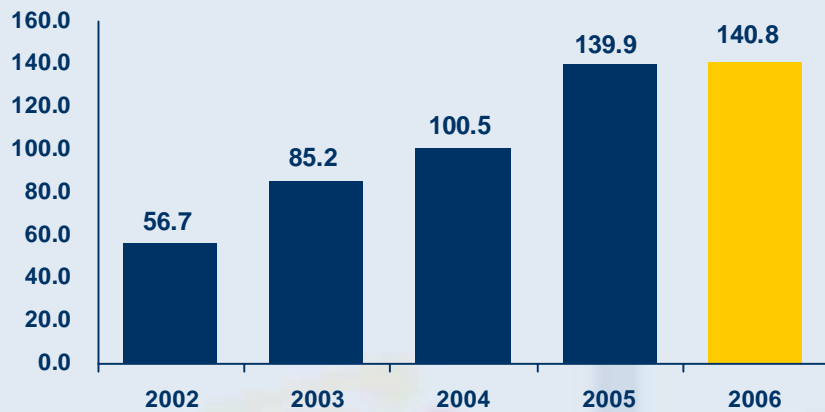
Penetration: 57% 56% 54% 53% 54%

Digital Net Adds (000s)



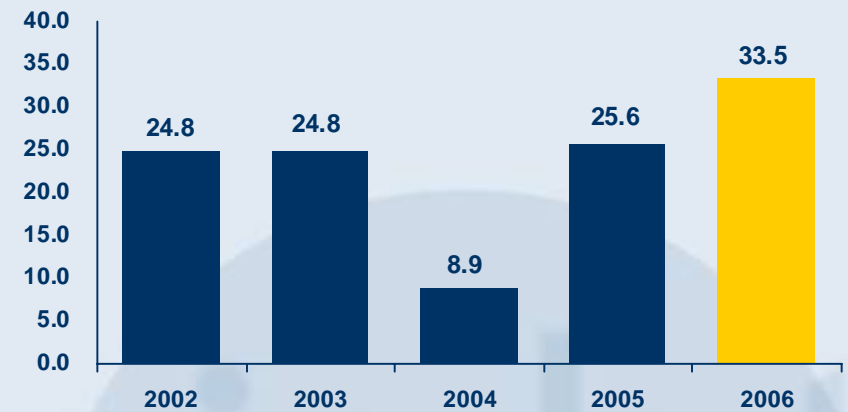
Penetration: 27% 32% 37% 42% 49%

HSI Net Adds (000s)



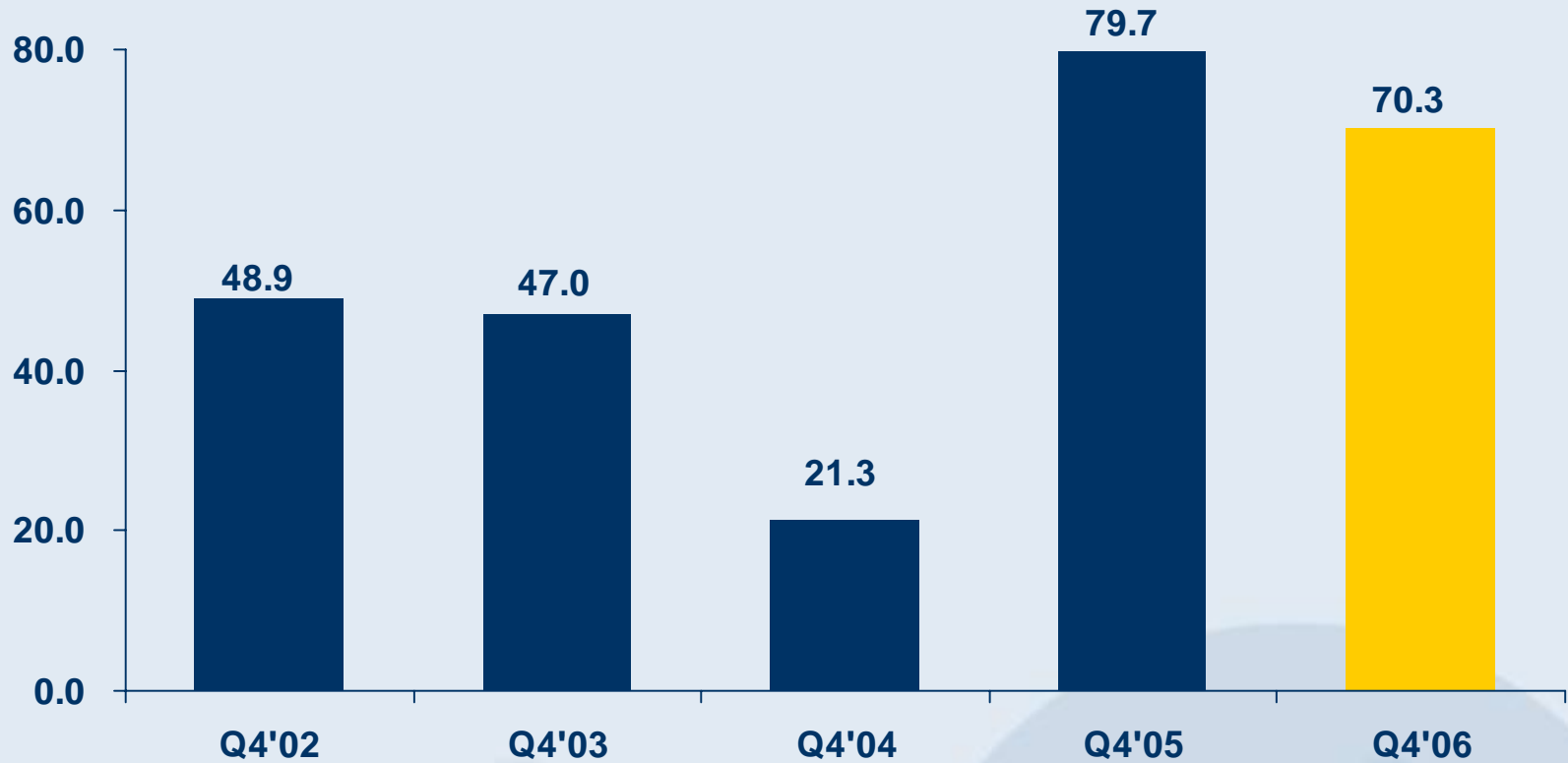
Penetration: 7% 10% 14% 20% 25%

Telephone Net Adds (000s)

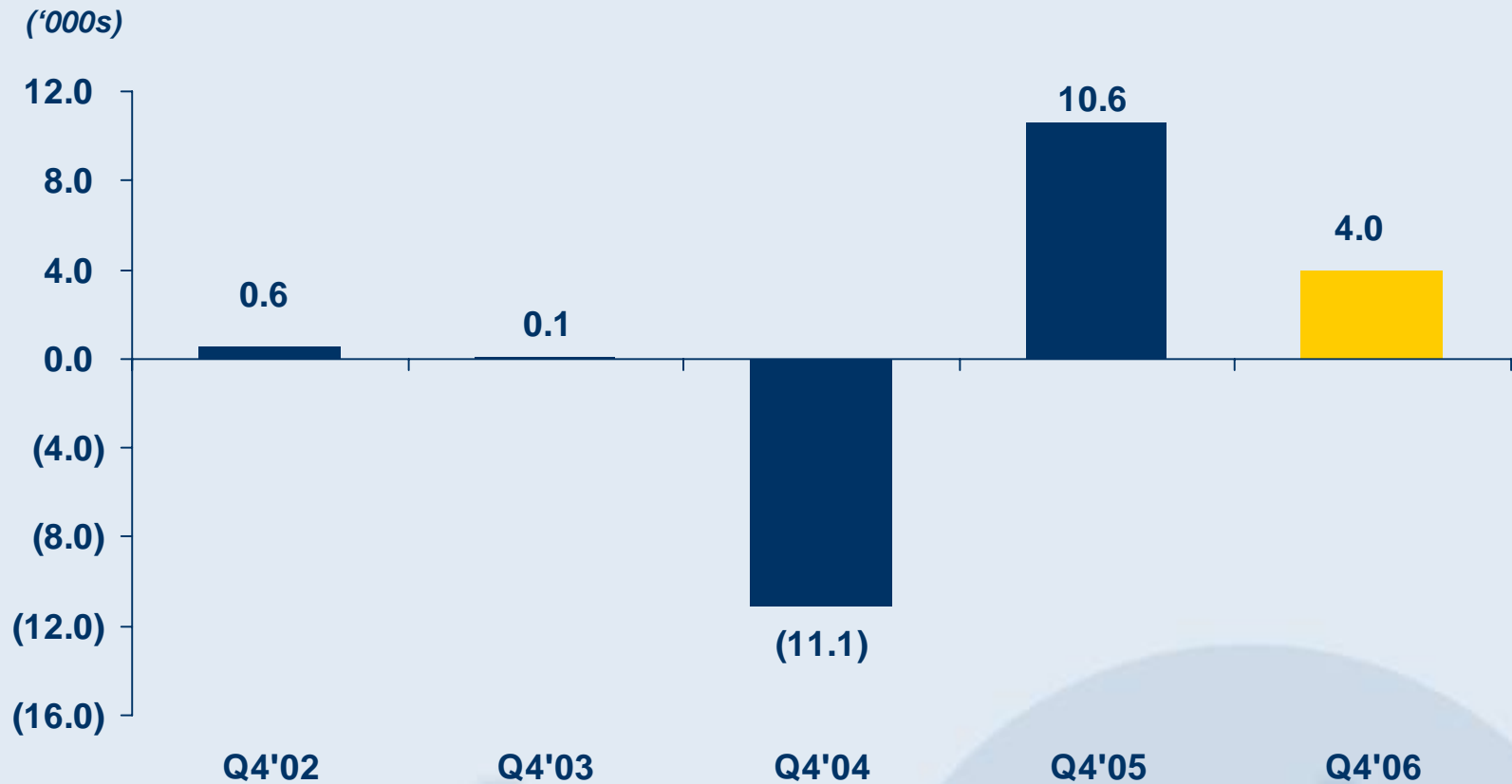


Penetration: 7% 9% 8% 11% 9%

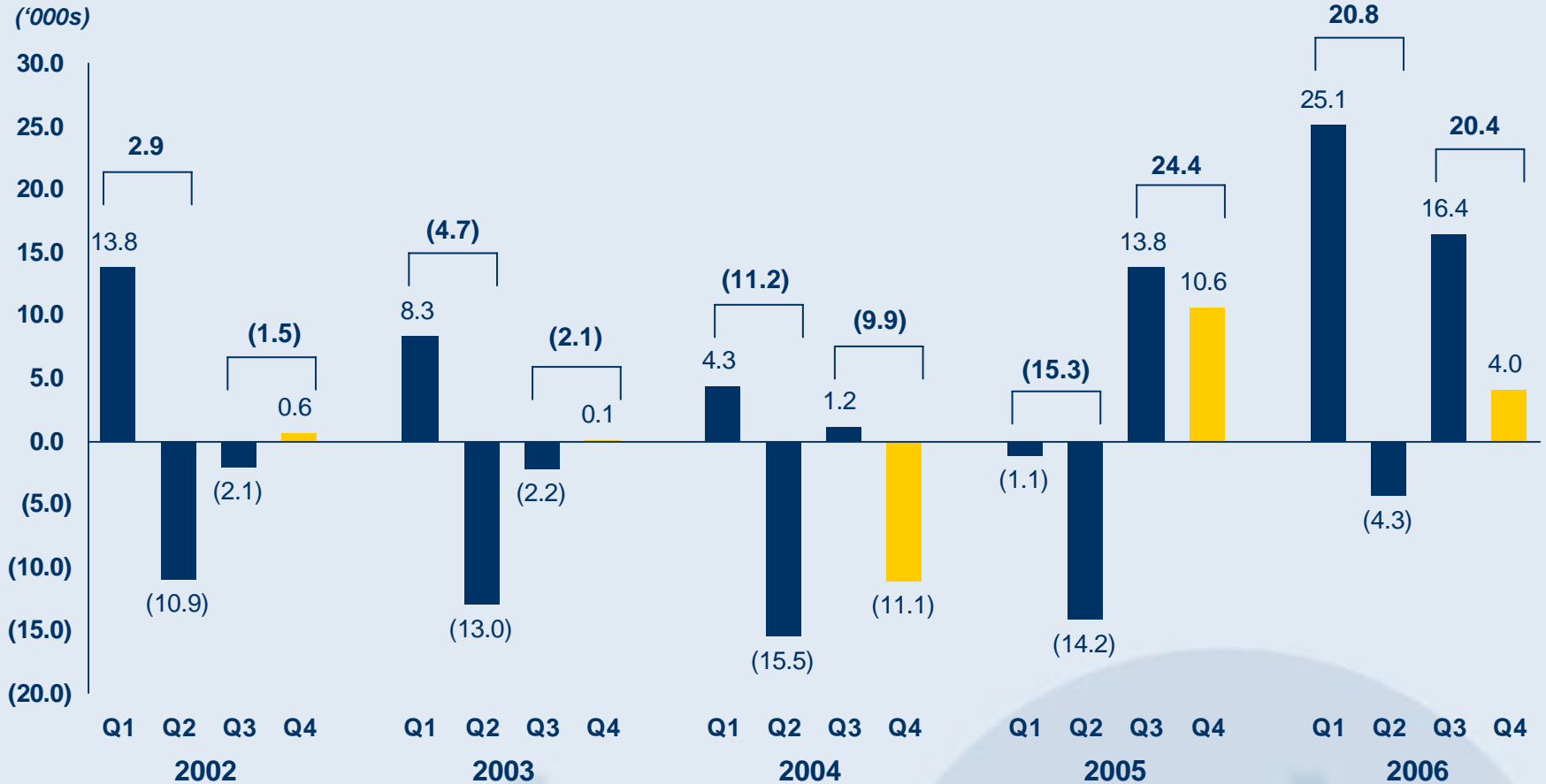
Strong RGU Net Additions – Q4



Basic Net Additions – Q4

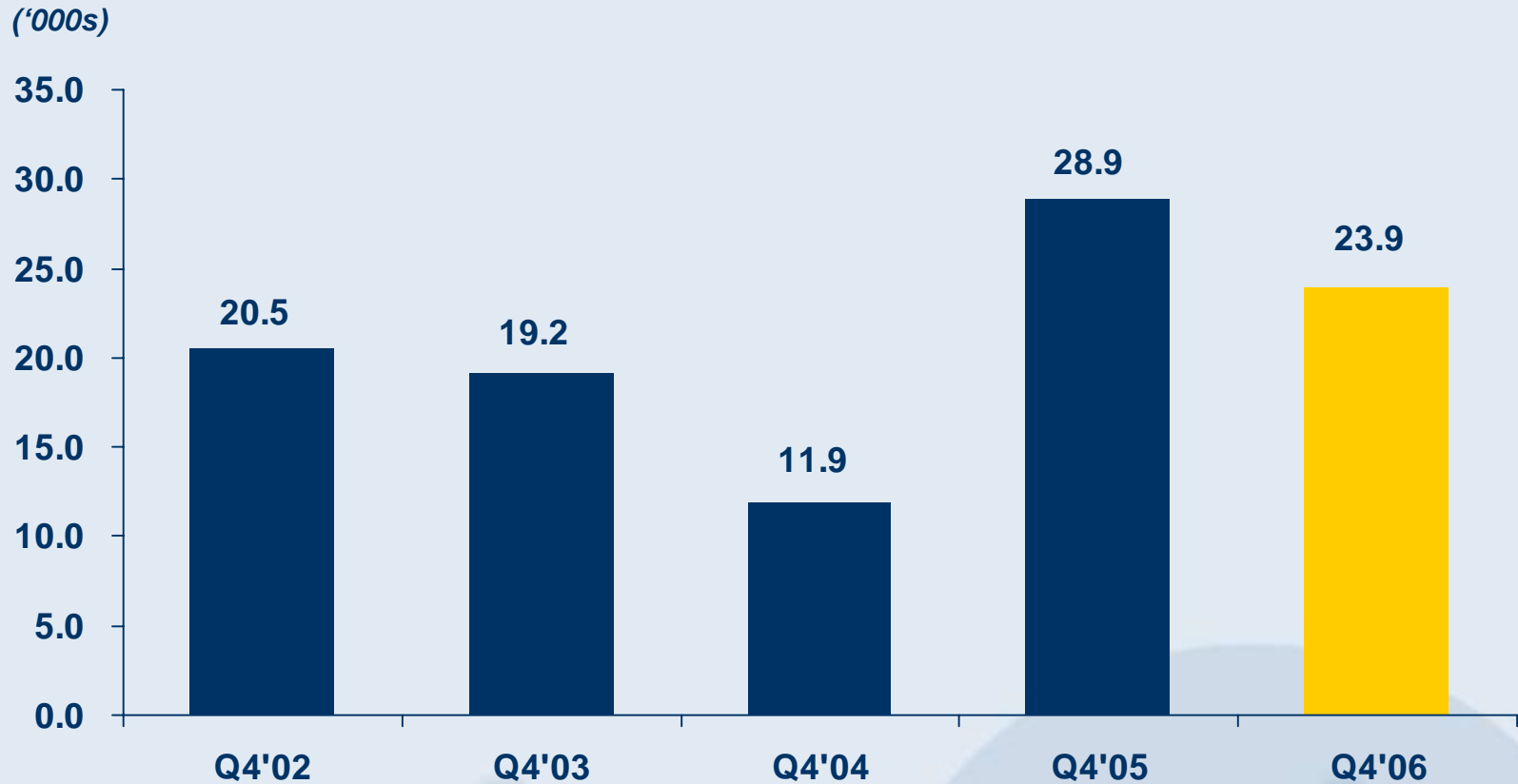


Historical Basic Net Additions

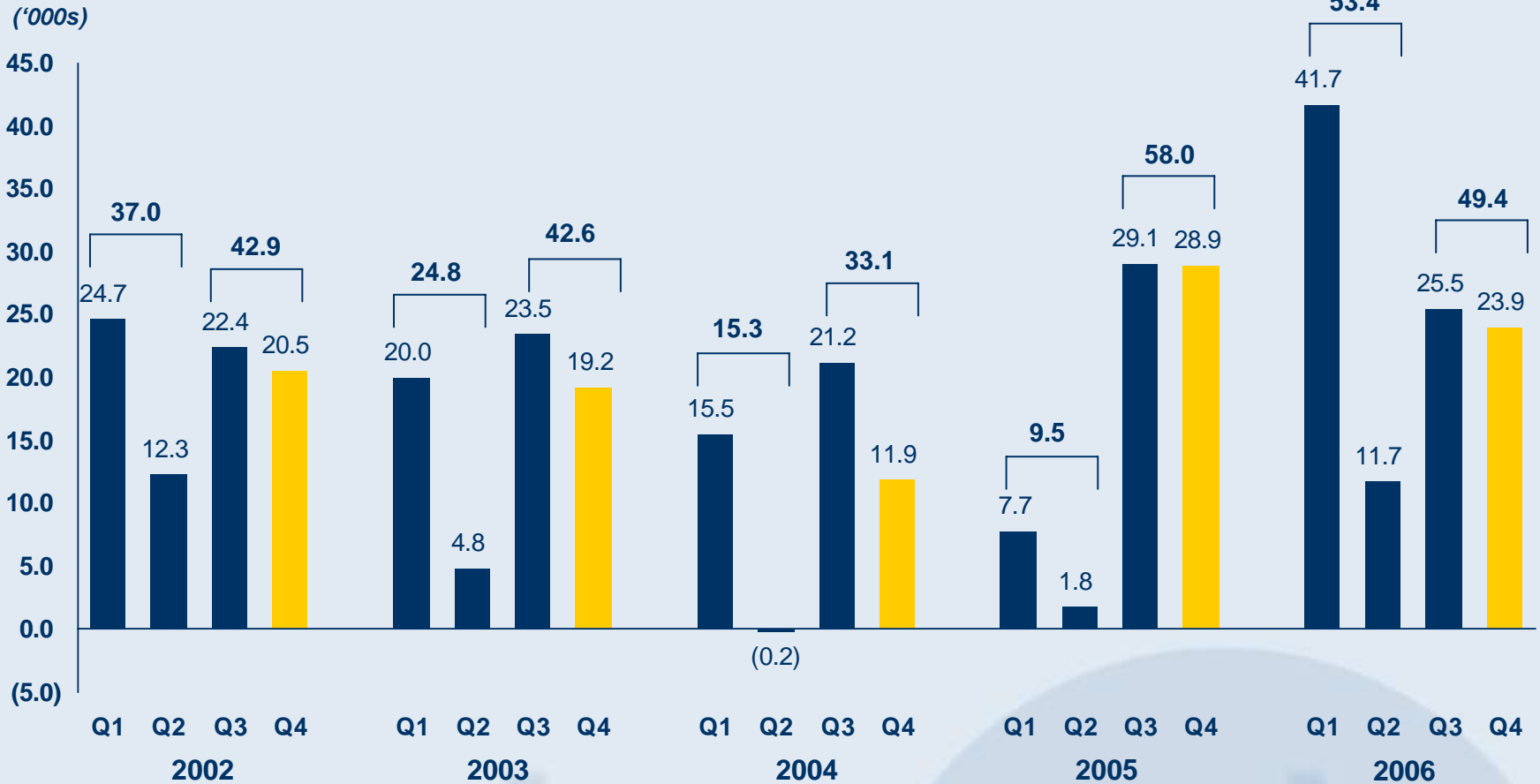


Full Year Growth:	2.1	0.2%	6.8	(0.5%)	21.1	(1.6%)	9.1	0.7%	41.2	3.2%
-------------------	-----	------	-----	--------	------	--------	-----	------	------	------

Digital Net Additions – Q4

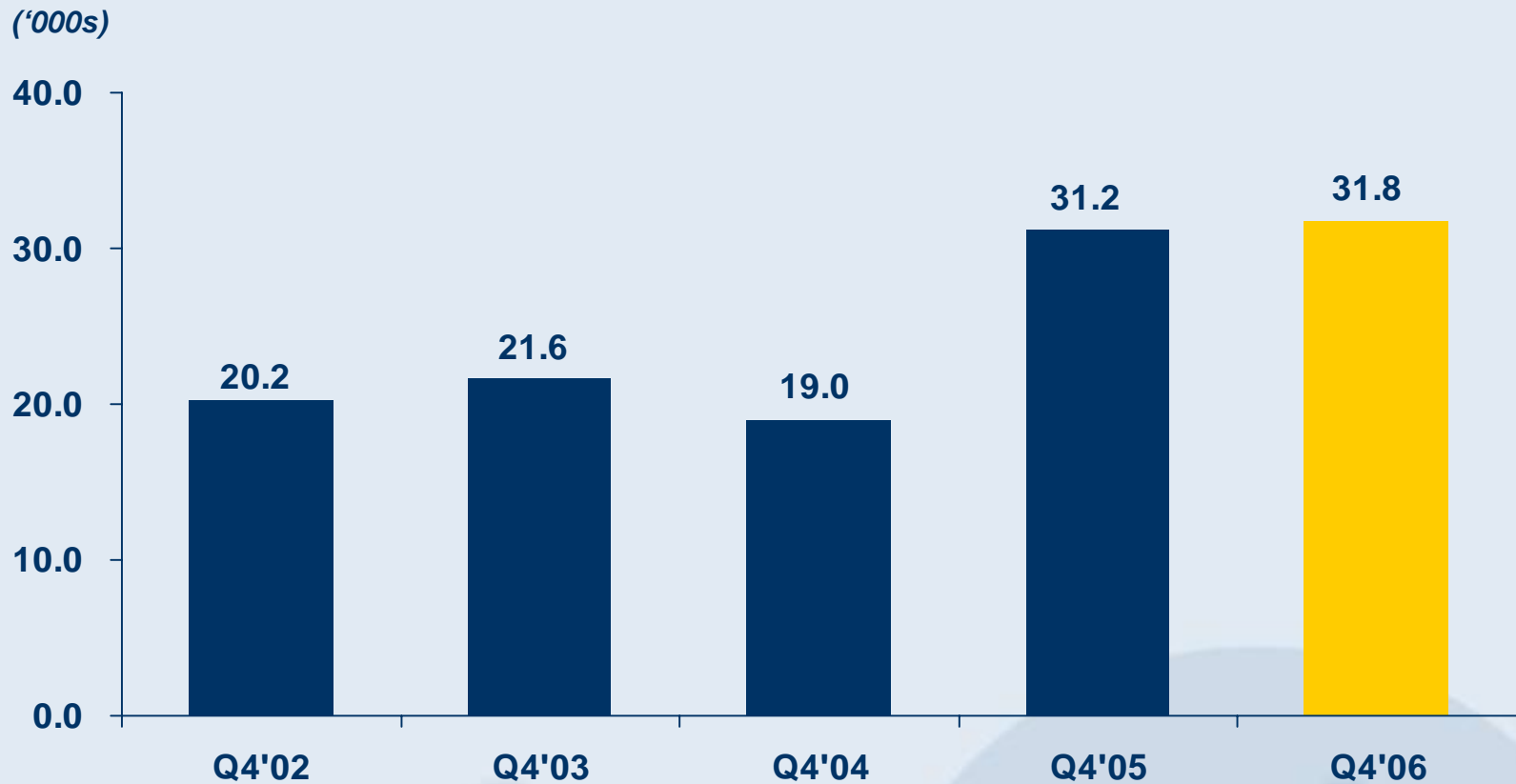


Historical Digital Net Additions

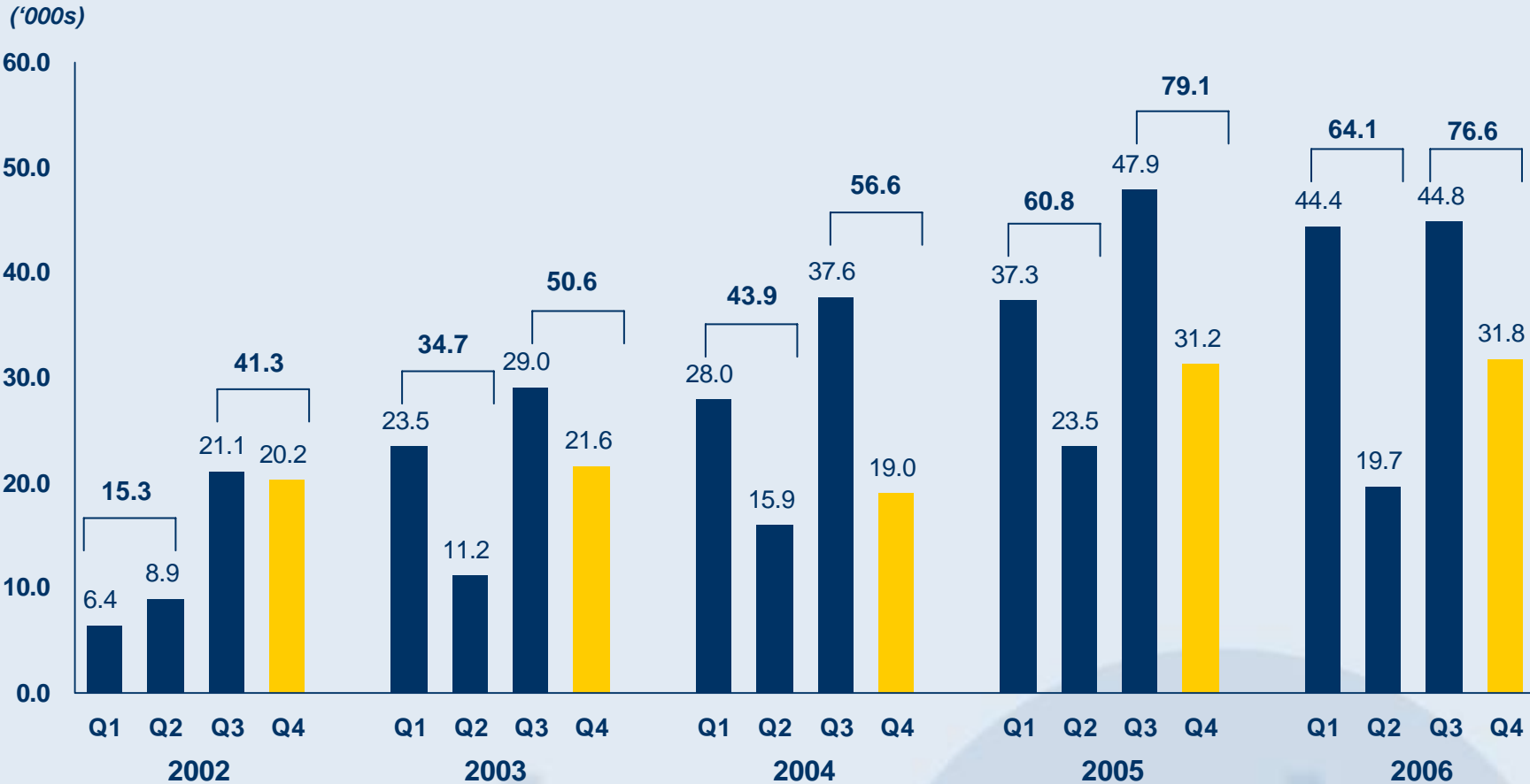


Full Year Growth:	80.1	31.4%	67.5	20.2%	48.4	12.0%	67.5	15.0%	102.8	19.8%
-------------------	------	-------	------	-------	------	-------	------	-------	-------	-------

HSI Net Additions – Q4

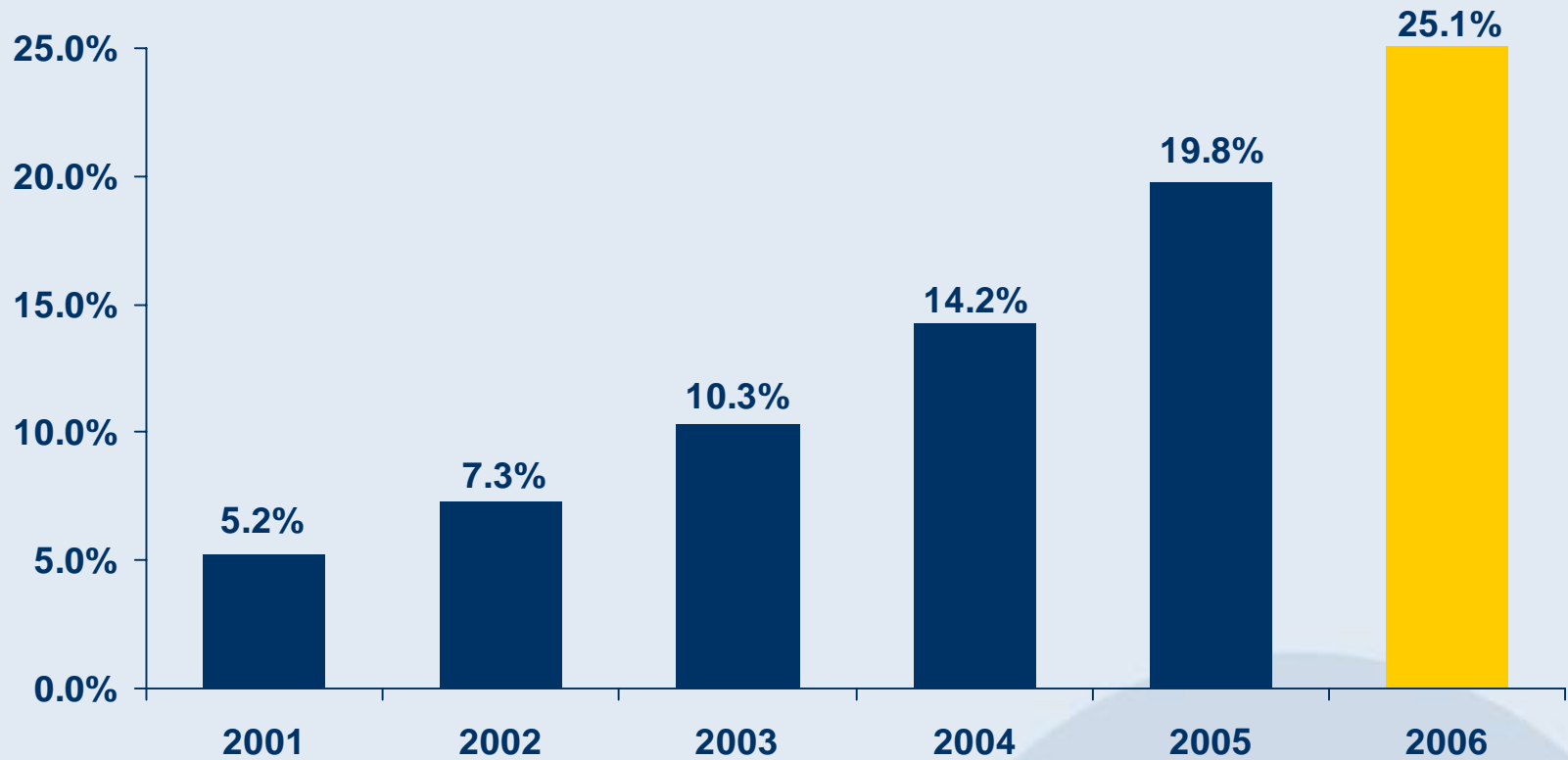


Historical HSI Net Additions



Full Year Growth:	56.6	64.4%	85.2	58.9%	100.5	43.7%	139.9	42.3%	140.8	29.9%
-------------------	------	-------	------	-------	-------	-------	-------	-------	-------	-------

Historical HSI Penetration

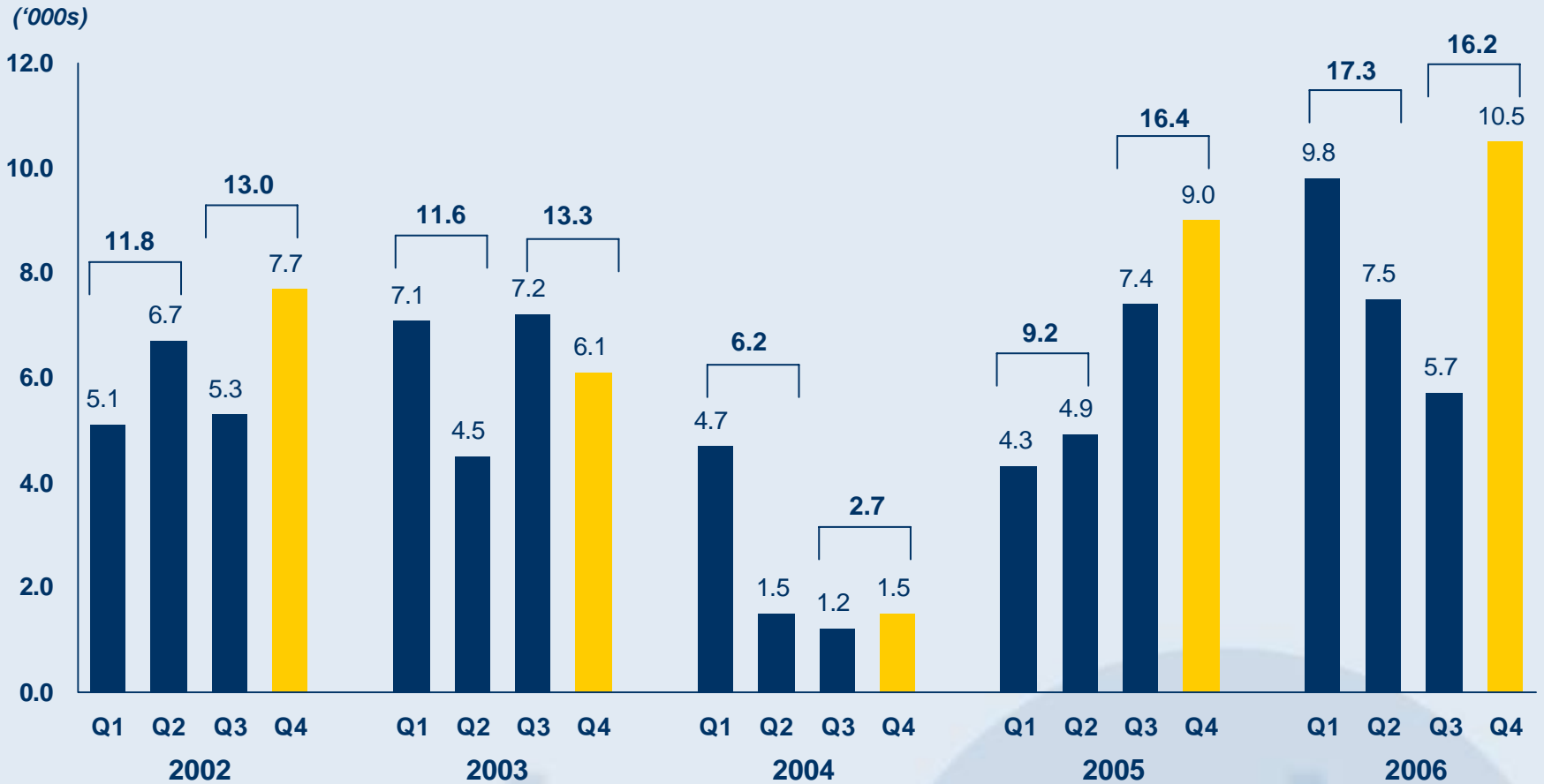


Incremental Penetration:	210 bps	300 bps	390 bps	560 bps	530 bps
--------------------------	---------	---------	---------	---------	---------

Telephone Net Additions – Q4



Historical Telephone Net Additions



Full Year Growth:	24.8	424.1%	24.9	81.0%	8.9	16.1%	25.6	39.8%	33.5	37.3%
-------------------	------	--------	------	-------	-----	-------	------	-------	------	-------

Financial Overview

John Abbot,
EVP & CFO



Insight

Simple is Better

Full Year 2006 Financial Results

<i>(\$ in mil)</i>	<u>2006</u>	<u>2005</u>	<u>% Increase / (Decrease)</u>
Revenue	\$1,262.6	\$1,117.7	13.0%
Expense ¹	(772.4)	(649.7)	18.9%
Adjusted OIBDA	\$490.2	\$468.0	4.8%
<i>Margin</i>	38.8%	41.9%	

¹ Expense for 2005 excludes \$62 million for charges related to going private.

Q4'06 Financial Results vs. Q4'05

- Strong revenue growth of 14% in Q4 continued trend of strong revenue growth
- Adjusted OIBDA growth accelerating – 11% in Q4

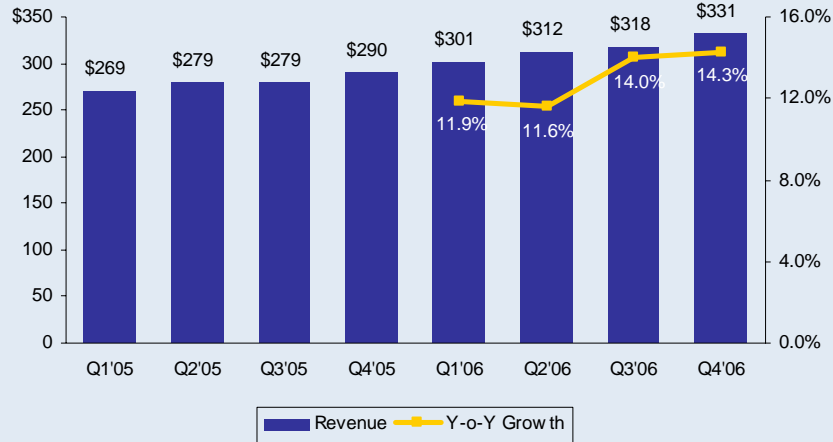
(\$ in mil)	Q4'06	Q4'05	Q4'06 Variance to Q4'05
Revenue	\$331.5	\$290.1	\$41.4 14.3%
Expense ¹	196.0	168.1	27.9 16.6%
Adjusted OIBDA Margin	\$135.5 40.9%	\$122.0 42.0%	\$13.5 -117bps 11.1%
Capex	\$73.1	\$75.5	(\$2.4)

¹ Expense for Q4'05 excludes \$62 million for charges related to going private.

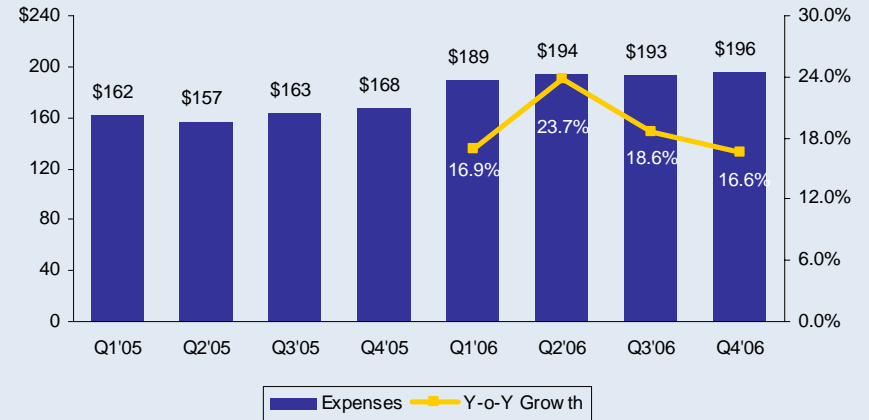
Results Summary

(\$ in mil)

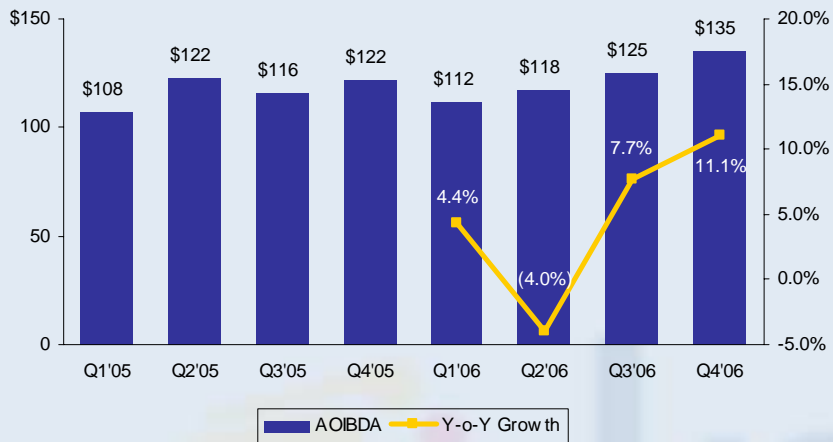
Revenue



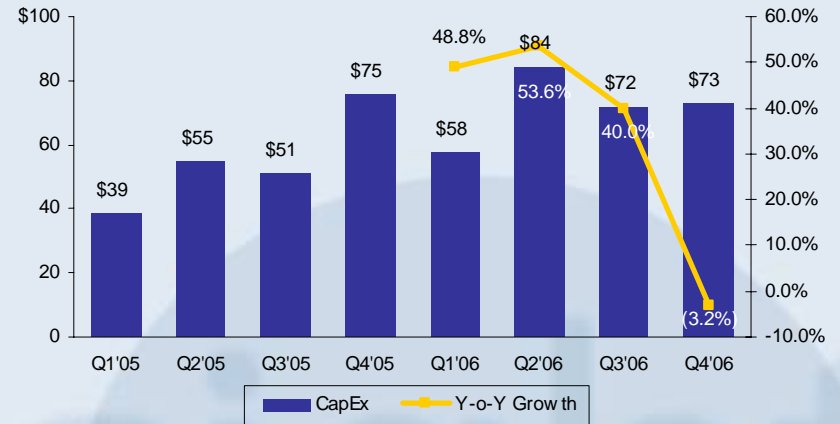
Expense ¹



Adjusted OIBDA ¹



CapEx



¹ Expense and Adjusted OIBDA for Q4'05 exclude \$62 million for charges related to going private.

2006 Capital Expenditures

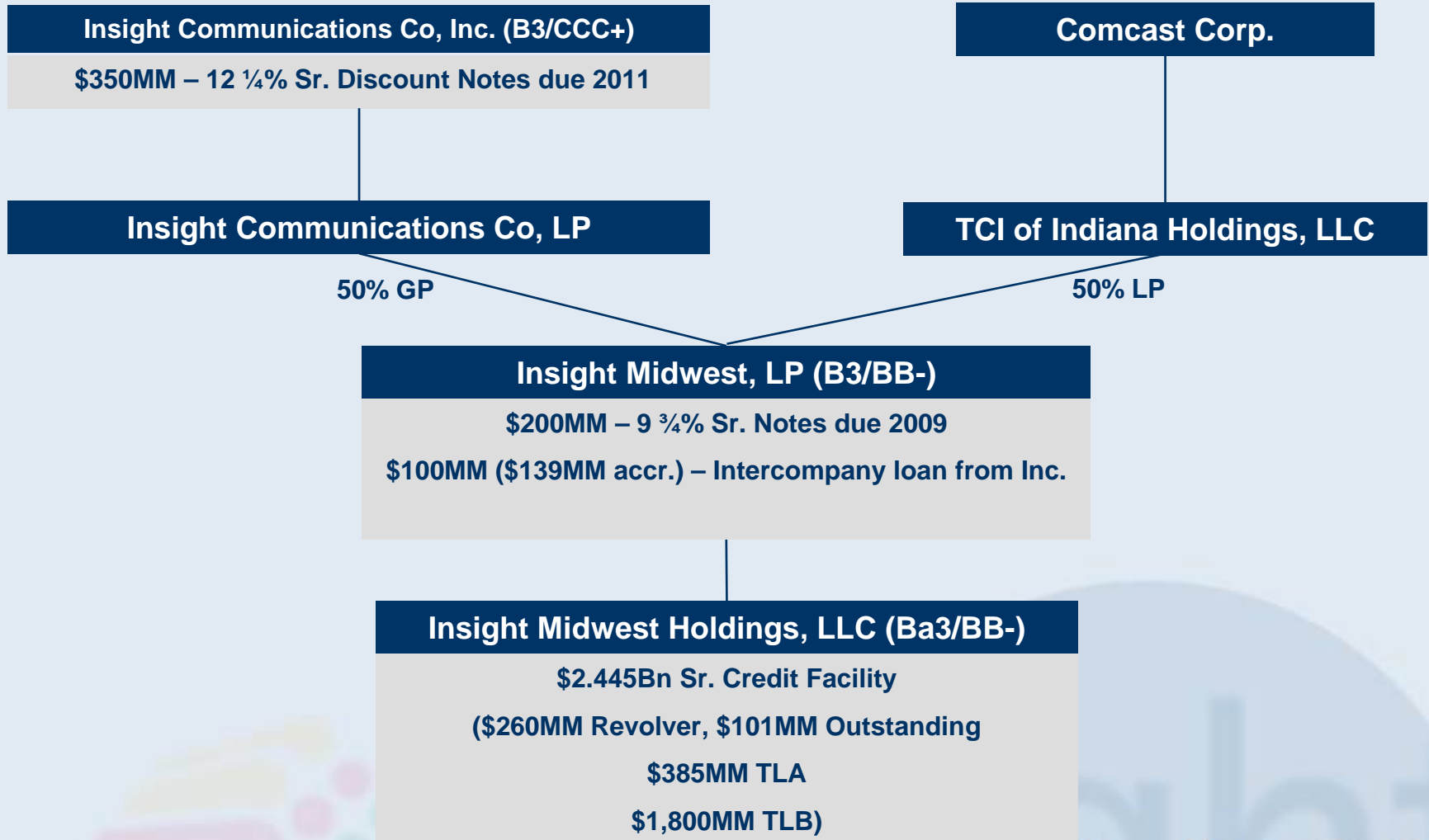
<i>(\$ in mil)</i>	<u>2006</u>	<u>2005</u>
Customer Premise Equipment	\$158.8	\$114.8
Scaleable Infrastructure	37.8	20.7
Line Extensions	29.2	26.8
Upgrade/Rebuild	16.7	24.7
Support Capital	43.9	33.0
Total Capex	\$286.4	\$220.1

2006 Free Cash Flow

<i>(\$ in mil)</i>	<u>2006</u>	<u>2005</u>
Adjusted OIBDA	\$490.2	\$406.0 ¹
Capex	(286.4)	(220.1)
Change in Working Capital	(10.7)	16.1
Cash Interest	(214.7)	(188.2)
Cash Taxes	(0.8)	(0.3)
Free Cash Flow	(\$22.4)	\$13.5

¹ Adjusted OIBDA for 2005 includes \$62 million for charges related to going private.

Capital Structure @ 12/31/06



Credit Profile @ 12/31/06

- Total Debt (\$ in mil)

Bank	\$2,286
High Yield	550
Total ¹	<u>\$2,836</u>

- Leverage

MW Holdings	4.4x (vs. covenant of 6.25x)
Insight Inc.	5.2x (consolidated, net of total cash)
	5.5x (proportional net debt)

- Average Cost of Debt 9.0%²

- Fixed Rate Debt as a % of Total 49%

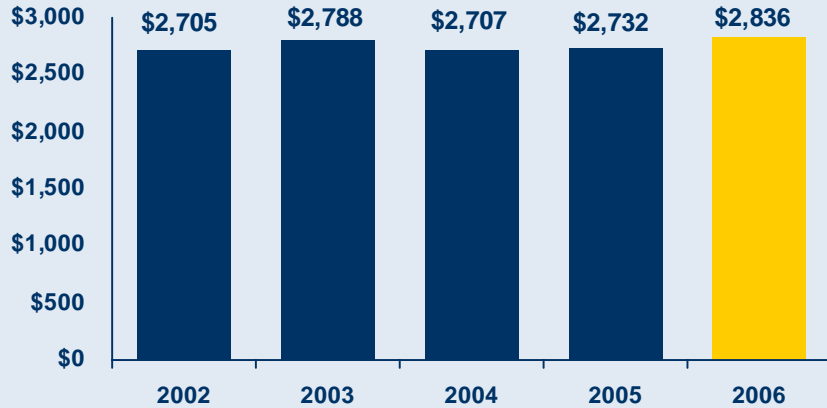
- Liquidity
\$44 mil cash
\$150 mil unused revolver,
entirely available under the covenant

¹ Increased from \$2,771 mil at Q3'06 as a result of Refinancing and revolver funding.

² Does not include cost of termination of swaps.

Leverage Trend

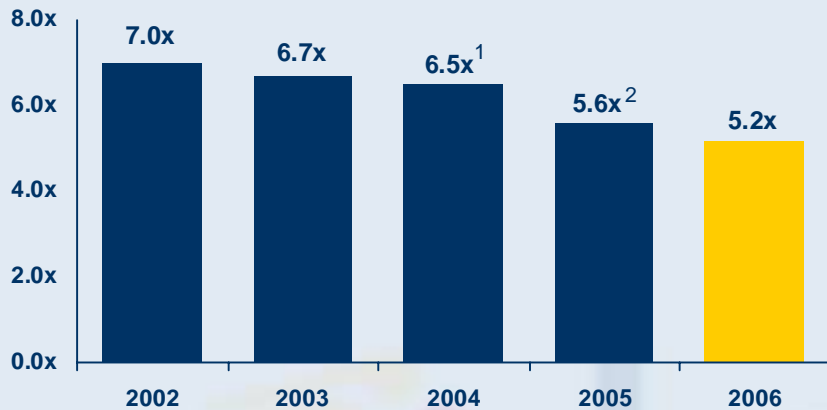
Consolidated Net Debt (\$ in mil)



Proportionate Net Debt (\$ in mil)



Consolidated Net Debt / LQA Adjusted OIBDA



Proportionate Net Debt / LQA Adjusted OIBDA



¹Based on 2004 Adjusted OIBDA excluding \$14.7 mil reversal of accrual for property taxes.

²Based on consolidated Q4'05 Adjusted OIBDA of \$122.0 mil adjusted for \$62.0 mil of privatization transaction fees.